

# If it isn't sustainable, it isn't Smart

Hugo Spowers, Company Architect

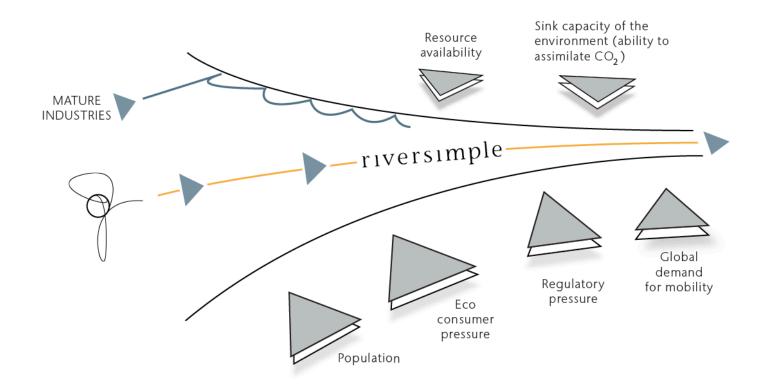


Smart Systems Summit 2014 London at the IoD 1-2 October 2014, London, UK www.hvm-uk.com

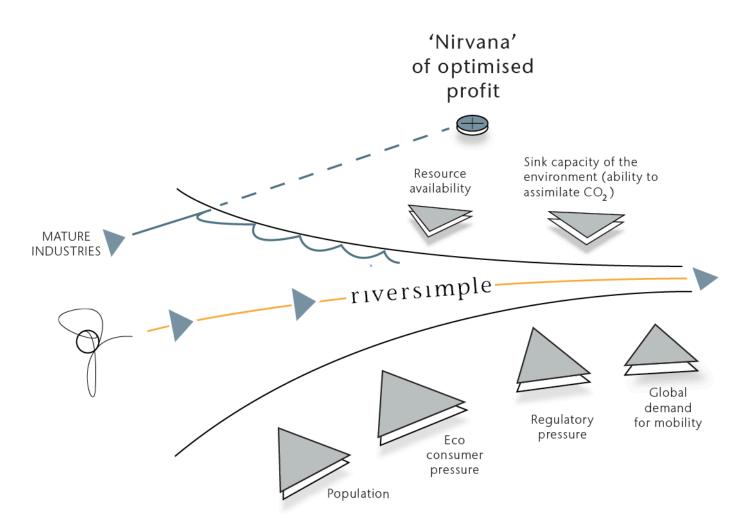








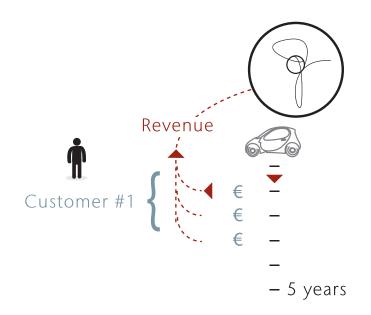




Selling mobility as a service

rather than

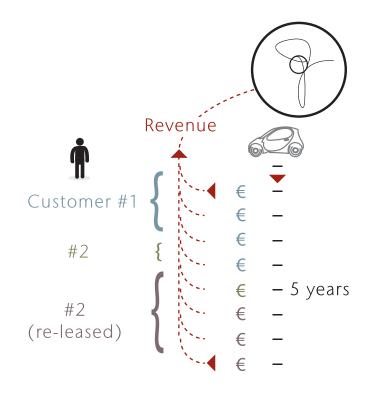
a car as a product



Selling mobility as a service

rather than

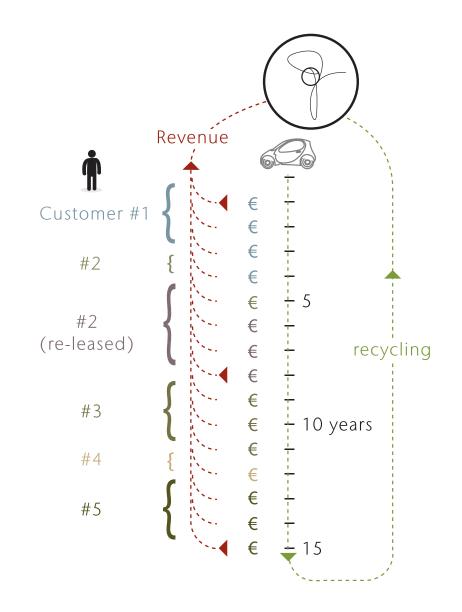
a car as a product



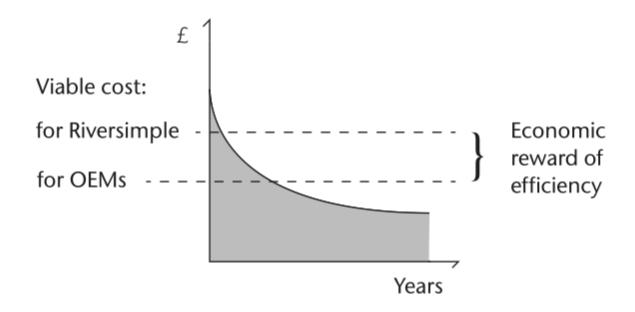
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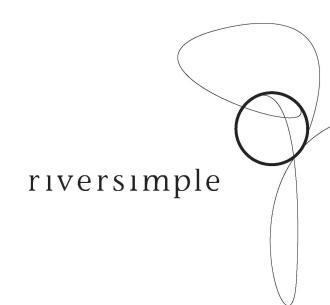
a car as a product



# Sale of service generates profitability at low volumes



Learning curve for supply chain cost of LCV technologies

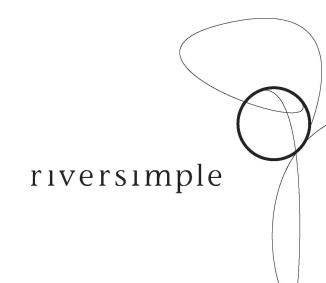


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We are called to be architects of the future, not its victims

Buckminster Fuller





